Egyptian National Railways (ENR)

Project: Modernization of Signaling System & Track Works on Cairo – Beni Suef Corridor

Notice of Request for Proposals / Request for First Stage Proposals / Modernization of Signaling System & Track Works on Cairo – Beni Suef Corridors

Notice of Request for Proposals

Request for First Stage Proposals

Plant

(Design, Supply, and Installation)

Employer: Egyptian National Railways (ENR)

**Project:** Modernization of Signaling System & Track Works on Cairo – Beni Suef Corridor

**Contract title:** Single responsibility contract for the modernization of the signaling system & tracks of the Cairo – Beni Suef Corridor, including designing, supplying, constructing, phasing, testing and commissioning, spare parts, training, documentation and total guarantee with maintenance services for 5 years for the signaling system and renewal, modification and refurbishment of tracks and turnouts and civil works related to the modernized signaling system.

Country: Egypt

Loan No.: IBRD-9209

ICB Ref. No. : 324G8/491

RFP No: CBS SIGNALING UPGRADE&TRACK REHABILITATE

Issued on: 27 April 2021

Dear Ladies and/or Gentlemen,

1.The Arab Republic of Egypt – The Ministry of Transport has applied for financing from the World Bank toward the cost of the Modernization of Signaling System & Track Works on Cairo – Beni Suef Corridor, and intends to apply part of the proceeds toward payments under the contract for Single responsibility contract of modernization of signaling system & track works on Cairo – Beni Suef Corridor. For this contract, the Borrower shall process the payments using the Direct Payment disbursement method, as defined in the World Bank’s Disbursement Guidelines for Investment Project Financing.

2.The Egyptian National Railways (ENR) now invites sealed Proposals from eligible Proposers for designing, supplying, constructing, phasing, testing and commissioning, spare parts, training, documentation, total guarantee with maintenance services, assistance in operation, Track renewal, modification and maintenance for 5 years of tracks and turnouts and required related civils works. for modernization of the Cairo – Beni Suef corridor with a length of 125 km.

3.Proposer shall meet the following requirements:

**Financial Resources:** The Proposer (single entity or JV) shall demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet:

(i) the following cash-flow requirement USD 25,000,000 equivalent and

(ii) the overall cash flow requirements for this contract and its current commitments

**Specific Experience:** The Proposer (single entity or JV) shall meet the following requirements:

(i) Participation as contractor, joint venture member, management contractor, or subcontractor, in at least one (1) contract for the track works within the last ten(10) years , with a value of at least 65,000,000 USD equivalent, that has been successfully and substantially completed and that is similar to the proposed Plant and Installation Services

And

(ii) Participation as contractor, joint venture member, management contractor, or subcontractor, in at least one (1) contract for signaling and telecommunication works within the last ten(10) years , with a value of at least 110,000,000 USD equivalent, that has been successfully and substantially completed and that is similar to the proposed Plant and Installation Services,

Or

(iii) Participation as contractor, joint venture member, management contractor or subcontractor in at least one contract for signaling, telecommunication and track works within the last ten (10) years for a total amount of US$ 175,000,000 that has been successfully and substantially completed and is similar to the proposed Plant and Installation services.

Section III of the Request for Proposal contains all the criteria that the Employer shall use to evaluate Proposals and qualify Proposers.

4. The procurement will be conducted through international competitive procurement using Request for Proposals (RFP) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers” fourth edition 2020 (“Procurement Regulations”), and is open to all eligible Proposers.

5. Interested eligible Proposers may obtain further information from Egyptian National Railways (ENR), Eng. Hussein El Rashidy, General Director of Signaling & Telecommunication Department, enrsignaling@yahoo.com and inspect the RFP Document during office hours 0800 to 1400 hours at the address given below.

6. 6.The RFP Document in English may be purchased by interested eligible Proposers upon the submission of a written application to the address below and upon payment of a non-refundable fee of three hundred United States Dollars (USD 300). The method of payment will be direct payment in ENR treasury through cashier’s cheque, direct deposit to specified account number of ENR. The document will be sent by airmail for overseas delivery and surface mail or courier for local delivery

7.  A two-stage RFP process will be used which will proceed as follows:

(a) The First Stage process will consist of submission of a technical Proposal, without any reference to prices. Following the evaluation of First Stage Proposals, a Proposer that meets the minimum acceptable qualification criteria and has submitted a sufficiently responsive Technical Proposal may be invited to attend a clarification meeting(s), during which the Proposer’s Proposal will be reviewed.  Any required Proposal-specific changes, additions, deletions and other adjustments will be noted and recorded in a memorandum, or, if amendments are of a general nature, will be promulgated via an addendum to the RFP Documents.  Following the clarification meetings, Proposers may not be invited to submit Second Stage Proposals, if their First Stage proposals contain departures from the requirements to the extent that it cannot be expected to be responsive through the second stage RFP process. All other suitably qualified and eligible Proposers shall receive invitations to submit Second Stage Proposals.

(b) The Second Stage process will consist of submission and evaluation of: (i)~~,~~ the updated technical part incorporating all changes required as recorded in the proposer-specific memorandum, and/or as necessary to reflect any Addenda to the RFP documents issued subsequent to the first stage; and (ii), the financial part.

8.  First Stage Proposals must be delivered to the address Egyptian National Railways, Needs Dept, Railways Compound, Fifth Floor, Above Shubra Tunnel, Cairo **on or before 12pm on 29 July 2021***.* Electronic Procurement will not be permitted. Late Proposals will be rejected. Proposals will be publicly opened in the presence of the Proposers’ designated representatives and anyone who chooses to attend at the address below at 12pm on 29 July 2021.

9.  Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful Proposer’s beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the RFP document.

**10.  The address (es) referred to above is (are):**

***Attention: Eng. Hussein El Rashidy, General Director of Signaling & Telecommunication Department***

***Address:         Egyptian National Railways, Permanent Way Building, Ramsis Square***

***Floor:            Second Floor***

***City:               Cairo***

***Country:        Egypt***

For more information kindly contact the Italian chamber of commerce Egypt

Email: [Omneya@cci-egypt.org](mailto:Omneya@cci-egypt.org) or [info@cci-egypt.org](mailto:info@cci-egypt.org)